

S.No.	Particulars	Nine Months ended 31.12.2007 (Unaudited)	Quarter ended 31.03.2008 (Unaudited)	Quarter ended 31.03.2007 (Unaudited)	Year ended 31.03.2008	Year ended 31.03.2007
1	Gross Sales	122,838	52,527	40,808	175,365	151,968
	Less Excise Duty	17,138	7,434	4,597	24,572	18,634
	Net Sales	105,700	45,093	36,211	150,793	133,334
2	Profit on Sale of Investment in Equity Shares in Subsidiary	-	-	-	-	11,043
3	Other Income	7,610	387	1,059	7,997	2,130
4	Total Income (1+2+3)	113,310	45,480	37,270	158,790	146,507
5	Expenditure					
	a) (Increase)/Decrease in Stock in Trade and Work in Progress	(3,160)	(1,022)	2,541	(4,182)	(306)
	b) Consumption of Raw Materials etc.	40,106	10,090	14,202	50,196	55,410
	c) Employees Cost	3,619	1,292	1,104	4,911	4,028
	d) Power and Fuel	19,473	11,566	5,324	31,039	21,418
	e) Other Manufacturing Expenses	5,195	1,996	1,336	7,191	5,237
	f) Freight and Transport	14,443	7,163	4,088	21,606	15,226
	g) Other Expenditure	4,405	2,953	2,043	7,358	5,700
	h) Total	84,081	34,038	30,638	118,119	106,713
6	Operating Profit (+)/ Loss (-) before Interest and Depreciation (4-5)	29229	11442	6632	40,671	39794
7	Interest	4,797	1,971	1,714	6,768	6,050
8	Profit (+)/ Loss (-) before Depreciation and Tax (6-7)	24,432	9,471	4,918	33,903	33,744
9	Depreciation	4,988	2,168	1,506	7,156	5,925
10	Profit (+)/ Loss (-) From Ordinary Activities Before Tax (8-9)	19444	7303	3412	26,747	27819
11	Tax Expenses					
	a) Current Tax (MAT)	2,007	879	385	2,886	3,118
	b) MAT Credit Entitlement	-	(4,359)	-	(4,359)	-
	c) Deferred Tax (Net)	-	8,652	1,287	8,652	4,797
	d) Fringe Benefit Tax	56	16	16	72	52
12	Profit (+)/ Loss (-) From Ordinary Activities After Tax (10-11)	17381	2115	1724	19,496	19852
13	Extra Ordinary Items (net of tax expenses)					
	a) Loan / Interest for earlier years written back	-	-	-	-	2,088
	b) Assets Written off on Impairment	-	-	(17)	-	(17)
	c) Power Charges of earlier years	-	-	-	-	(970)
	d) Tax Impact of extraordinary items	-	-	168	-	1,086
14	Net Profit (+)/ Loss (-) before Minority Interest (12+13)	17,381	2,115	1,875	19,496	22,039
15	Minority Interest	5,364	(1,245)	(828)	4,119	1,767
16	Net Profit (+)/ Loss (-) for the period (14-15)	12,017	3,360	2,703	15,377	20,272
17	Paid up Equity Share Capital (Face Value per share Rs.10/-)	2,962	-	2,962	2,962	2,962
18	Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year	-	-	-	32,189	23,185
19	Earnings Per Share (EPS) (not annualised) (Rs.)					
	-Basic and Diluted EPS before extraordinary items	40.60	11.35	8.62	51.95	60.81
	-Basic and Diluted EPS after extraordinary items	40.60	11.35	9.13	51.95	68.49
20	Public Shareholding					
	Number of Shares	15883538	15883538	17275585	15883538	17275585
	Percentage of Shareholding	53.67%	53.67%	58.37%	53.67%	58.37%

Report on Consolidated Segment revenue, Results and Capital Employed

Rs. Lakhs

S.No.	Particulars	Period ended 31.12.2007	Quarter ended 31.03.2008	Quarter ended 31.03.2007	Period ended 31.03.2008	Year ended 31.03.2007 (Audited)
1)	<u>Segment Revenue (net of Excise Duty)</u>					
a)	Cement	65176	33,859	18,790	99,035	68,332
b)	Zinc and By Products	38740	9,106	15,968	47,846	58,018
c)	Glass Fibre	6259	2,341	2,352	8,600	8,322
d)	Unallocated	3135	174	160	3,309	11,835
	Net Segment Revenue	113310	45,480	37,270	158,790	146,507
2)	<u>Segment Result (Profit before interest and tax)</u>					
a)	Cement	20291	8,693	5,518	28,984	18,810
b)	Zinc and By Products	914	628	(169)	1,542	2,854
c)	Glass Fibre	312	(22)	(18)	290	859
	Total	21517	9,299	5,331	30,816	22,523
	Less : (i) Interest	4797	1,971	1,714	6,768	6,050
	Add: (i) Other un-allocable Income net of unallocable expenses	2724	(26)	(222)	2,698	12,447
	Total Profit Before Tax	19444	7,303	3,395	26,747	28,920
3)	<u>Capital Employed (Segment Assets - Segment Liabilities)</u>					
a)	Cement	115391	116,973	101,582	116,973	101,582
b)	Zinc and By Products	8921	12,233	9,179	12,233	9,179
c)	Glass Fibre	8959	9,082	9,251	9,082	9,251
d)	Unallocated	(2,157)	5,510	(6,150)	5,510	(6,150)
	Total	131114	143,798	113,862	143,798	113,862

Notes:

- The Board of Directors of the company has recommended declaration of dividend @ 30% (Rupees 3.00 per Equity Share) subject to requisite approval. The Register of Members will remain closed from Wednesday the 18th June, 2008 to Monday the 23rd June, 2008 (both days inclusive) for the purpose of payment of dividend.
- The Board of Directors of Binani Cement limited (BCL), a subsidiary of the company has recommended declaration of dividend @ 25% (Rupees 2.50 per Equity Share) subject to requisite approvals.
- Consolidated Financial Results include results of subsidiaries viz., Binani Cement Limited (BCL), Binani Zinc Limited (BZL), Goa Glass Fibre Limited, B T Composites Limited, Wada Industrial Estate Limited and wholly owned subsidiaries of Binani Zinc Limited. viz., ESS VEE Alloys Private Limited, R.B.G. Minerals Industries Limited and Binani Energy Private Limited and Subsidiaries of BCL viz Krishna Holdings Pte. Ltd. (KHL) and Shangdong Binani Rong'An Cement Co. Ltd.(SBRCC)

BCL has consolidated the accounts of its wholly owned subsidiary, Krishna Holdings Pte Ltd., Singapore (KHL). The financial statements of KHL was drawn as per requirements of Singapore Financial Reporting Standard (SFRC). The accounting period of KHL is from January to December. BCL has considered the consolidated annual financial statements of KHL from 21st March, 2007 to 31st December, 2007. KHL is a special purpose vehicle for investments in (SBRCC). The financial statements of KHL for the financial year ended 31st December 2007 have taken into consideration only its share of profit (70%) in SBRCC as a line item in their Profit & Loss Account, treating SBRCC as an associate company instead of treating as a subsidiary company, which requires consolidation on line by line basis as per Accounting Standard on "Consolidated Financial Statements" (AS 21) issued by the Institute of Chartered Accountants of India.

- Development work has been initiated in respect of the lignite mine allotted to the BCL in the State of Rajasthan. Production from the mines is expected to start in early 2009. The supply of lignite from the mines would facilitate reduction in cost of power from CPP.
- In BCL the first phase of the two new 22.3 MW power plants has started generating power in March '08 which meets about 85% of the power requirement of the cement plant at Sirohi. After commissioning of the second phase of the power plant of 22.3 MW slated in the second quarter of the current year, the total power requirements of the plant including the split grinding facility at NKT will be made.

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- 6 The financial results of BZL have been affected due to wide fluctuations in LME prices of Zinc and stronger rupee.
- 7 As per Resolution passed by the members at the Extra Ordinary General Meeting held on 15th February, 2008 the Company has allotted on 18th March, 2008, 50,00,000 warrants convertible into equal number of Equity Shares at a price of Rs.253.15 per share as per SEBI Guidelines within 18 months, to M/S K.B. Vyapar Pvt. Ltd., a Promoter Group Company. The Company has received 10% as upfront deposits amounting to Rs.1265.75 Lakhs which is shown as 'Share Capital Suspense'.
- 8 BTCL has allotted 50,00,000 Equity Shares of Rs. 10 each fully paid up to the Company. During the year BTCL was deregistered as a Sick Company with BIFR as the networth of the Company became positive on 31st March 2007.
- 9 BCL has pursued two pronged strategy of growth by expanding its operations in India as also in China and Dubai. BCL has invested in 70% of the paid up share capital of Shangdong Binai An Cement Company Ltd., China (SBRCC) through its wholly owned subsidiary Krishna Holdings Pte. Ltd., Singapore (KHL).
- In March 2008, BCL has invested in 100% of the paid up Equity Share Capital of Mukundan Holdings Ltd., (MHL) a company registered in British Virgin Islands (BVI), a special purpose vehicle which has invested in 49% of the paid up Equity Share Capital of Binani Cement Factory LLC, Dubai (BCF) which is operating 1.2 Million Tonne slag and cement grinding facility in Jebel Ali, Dubai UAE. The capacity is being increased to 2 Million Tonne per annum.
- In March 2008, MHL has also acquired 50% of paid up Equity Share Capital of KHL, making KHL a wholly owned subsidiary of the company.
- 10 The Shareholders of BCL, at the EGM held on, 15th February, 2008, have approved the resolution for raising of funds in foreign currency upto US \$ 125 Million by way of FCCBs/GDRs/ADRs and/or any other instruments to inter-alia facilitate expansion of capacities and for overseas acquisition. Due to adverse capital market conditions, the BCL, for the time being, has decided not to proceed with the issue of FCCBs etc.
- 11 In view of the Company's appeals pending before the Hon'ble High Court at Calcutta against interest charged on Minimum Alternate Tax under section 234B and 234C of the Income-tax Act, 1961 in the assessment for certain assessment years, no provision has been made in the books of accounts for an amount of Rs.139 lakhs (including interest of Rs.4 lakhs charged u/s 220(2) of the Income-tax Act, 1961).
- 12 Liability for Gratuity and Leave Encashment have been provided as per actuarial valuation as per revised Accounting Standard 15.
- 13 Reduction in interest of Rs.1361 Lakhs for the period 1st October, 2004 to 31st March, 2005, converted to Zero Coupon Loan (ZCL) as per the Restructuring Package (RP) of the Industrial Development Bank of India Limited (IDBI) was not accounted by BCL as negotiations were going on with IDBI for waiver of the same. As decided by IDBI, BCL is required to pay the said ZCL (carrying nil interest) in four annual instalments commencing from March 31, 2010 and ending on March 31, 2013. The same will be accounted for on actual payment basis.
- 14 The above results have been reviewed by the Audit Committee at their meeting held on 21st April, 2008 and were taken on record and approved by the Board of Directors at its meeting held on 21st April, 2008.
- 15 In case of the Company, there were 5 investor complaints pending at the beginning of the quarter and during the quarter, the Company received 90 complaints from investors, out of which 93 complaints were disposed off, leaving 2 complaints unresolved at the end of the quarter.
- 16 Pursuant to the amendments to the Clause 41 of the Listing Agreement, the Company opted to publish only the consolidated results of the Company. Investors can view the standalone results of the Company on the Company's website www.binani.com or on the websites of BSE (www.bseindia.com) or NSE (www.nseindia.com)
- 17 Figures of the previous period have been regrouped/recast as necessary.

By order of the Board
For **BINANI INDUSTRIES LIMITED**

BRAJ BINANI
CHAIRMAN

Place : Mumbai
Date : 21st April, 2008